

Pacific Advisory Variable Annuity Investment Lineup by Cost

As of 11/1/23

Pacific Advisory Variable Annuity offers a lineup of cost-conscious investment options overseen by respected and experienced money managers.

Consult with your financial professional to discuss all options to create a well-diversified plan that can help reduce risk, seek growth, and pursue your overall financial goals.

| Net Fund Expense (%) | Money Manager | Fund Name | Morningstar Category |
|----------------------|-----------------|--|------------------------------------|
| 0.03 | Schwab® | S&P 500 Index Portfolio | Large Blend |
| 0.10 | Fidelity® | VIP Index 500 Portfolio | Large Blend |
| 0.11 | Vanguard | VIF Total International Stock Market Index Portfolio | Foreign Large Blend |
| 0.12 | DFA | VA Short-Term Fixed Portfolio | Ultrashort Bond |
| 0.12 | Vanguard | VIF Moderate Allocation Portfolio | Moderate Allocation |
| 0.13 | Fidelity® | VIP Extended Market Index Portfolio | Small Blend |
| ★ 0.13 | Vanguard | VIF Conservative Allocation Portfolio | Moderately Conservative Allocation |
| 0.13 | Vanguard | VIF Global Bond Index Portfolio | Intermediate Core Bond |
| 0.13 | Vanguard | VIF Total Stock Market Index Portfolio | Large Blend |
| 0.14 | BlackRock | S&P 500 Index V.I. Fund | Large Blend |
| 0.14 | Vanguard | VIF Equity Index Portfolio | Large Blend |
| 0.14 | Vanguard | VIF Short-Term Investment Grade Portfolio | Short-Term Bond |
| 0.14 | Vanguard | VIF Total Bond Market Index Portfolio | Intermediate Core Bond |
| 0.17 | Vanguard | VIF Mid-Cap Index Portfolio | Mid-Cap Blend |
| 0.21 | American Funds® | IS The Bond Fund of America SM | Intermediate Core Bond |
| 0.21 | DFA | VA Global Bond Portfolio | Global Bond-USD Hedged |
| 0.21 | DFA | VA U.S. Large Value Portfolio | Large Value |
| ★ 0.21 | Vanguard | VIF Balanced Portfolio | Moderate Allocation |
| 0.22 | BlackRock | Small Cap Index V.I. Fund | Small Blend |
| 0.24 | American Funds® | IS US Government Securities Fund SM | Intermediate Government |
| 0.24 | Fidelity® | VIP Government Money Market Portfolio | Money Market - Taxable |

★ Eligible for an optional living benefit.

Net fund expenses listed in the table are as of the most recent fund prospectus (adjusted for any fee waivers/reimbursements).

For more information, including the gross expense ratio, waivers, and/or expense reimbursements, see the applicable fund prospectus. Expenses are subject to change, and there is no guarantee that the investment advisor will continue to waive and/or reimburse fund fees beyond their current terms as outlined in each fund prospectus. In addition, please refer to the variable annuity product prospectus for additional product fees and charges.

Insurance products can be issued in all states, except New York, by Pacific Life Insurance Company or Pacific Life & Annuity Company. In New York, insurance products are only issued by Pacific Life & Annuity Company. Product/material availability and features may vary by state.



THE OFFICIAL SPONSOR OF RETIREMENT*

No bank guarantee • Not a deposit • May lose value

Not FDIC/NCUA insured • Not insured by any federal government agency

| Net Fund Expense (%) | Money Manager | Fund Name | Morningstar Category |
|----------------------|--------------------------|---|------------------------------------|
| 0.25 | American Funds® | IS Washington Mutual Investors Fund SM | Large Value |
| 0.25 | Vanguard | VIF High Yield Bond Portfolio | High Yield Bond |
| 0.26 | Vanguard | VIF Real Estate Index Portfolio | Real Estate |
| 0.27 | American Funds® | IS Capital Income Builder Fund SM | Global Allocation |
| 0.28 | American Funds® | IS Growth-Income Fund SM | Large Blend |
| 0.28 | DFA | VA Global Moderate Allocation Portfolio | Global Allocation |
| 0.28 | DFA | VA International Value Portfolio | Foreign Large Value |
| 0.29 | DFA | VA U.S. Targeted Value Portfolio | Small Value |
| 0.29 | TOPS® | Aggressive Growth ETF Portfolio | Aggressive Allocation |
| 0.29 | Vanguard | VIF Diversified Value Portfolio | Large Value |
| ★ 0.30 | American Funds® | IS Asset Allocation Fund SM | Moderate Allocation |
| 0.30 | DFA | VA Equity Allocation Portfolio | Large Blend |
| ★ 0.30 | TOPS® | Balanced ETF Portfolio | Moderate Allocation |
| 0.30 | TOPS® | Growth ETF Portfolio | Moderate Allocation |
| 0.30 | TOPS® | Moderate Growth ETF Portfolio | Moderately Aggressive Allocation |
| 0.30 | Vanguard | VIF Equity Income Portfolio | Large Value |
| ★ 0.33 | BlackRock | 60/40 Target Allocation ETF V.I. Fund | Moderate Allocation |
| ★ 0.33 | TOPS® | Conservative ETF Portfolio | Moderately Conservative Allocation |
| 0.34 | American Funds® | IS Growth Fund SM | Large Growth |
| 0.34 | Vanguard | VIF Capital Growth Portfolio | Large Growth |
| 0.34 | Vanguard | VIF Growth Portfolio | Large Blend |
| ★ 0.39 | PLFA | Pacific Dynamix Conservative-Growth | Moderately Conservative Allocation |
| 0.39 | PLFA | Pacific Dynamix Growth | Moderately Aggressive Allocation |
| ★ 0.39 | PLFA | Pacific Dynamix Moderate-Growth | Moderate Allocation |
| 0.40 | DFA | VA International Small Portfolio | Foreign Small/Mid Blend |
| 0.40 | Fidelity® | VIP Investment Grade Bond Portfolio | Intermediate Core Bond |
| 0.41 | American Funds® | IS Global Growth Fund SM | Global Large-Stock Growth |
| 0.41 | Vanguard | VIF International Portfolio | Foreign Large Growth |
| 0.42 | American Funds® | IS Capital World Growth and Income Fund SM | Global Large-Stock Blend |
| ★ 0.44 | Avantis | Balanced Allocation Portfolio | Moderate Allocation |
| 0.46 | Franklin | Income VIP Fund | Moderately Conservative Allocation |
| 0.47 | American Funds® | IS Capital World Bond Fund SM | Global Bond |
| 0.48 | BlackRock | Total Return V.I. Fund | Intermediate Core-Plus Bond |
| 0.49 | TOPS® | Managed Risk Growth ETF Portfolio | Moderately Aggressive Allocation |
| 0.50 | TOPS® | Managed Risk Moderate Growth ETF Portfolio | Moderate Allocation |
| 0.51 | TOPS® | Managed Risk Balanced ETF Portfolio | Moderately Conservative Allocation |
| 0.51 | Western Asset Management | Core Plus VIT Portfolio | Intermediate Core-Plus Bond |
| 0.52 | American Century | VP Inflation Protection Fund | Inflation-Protected Bond |
| 0.52 | PIMCO | VIT Low Duration Portfolio | Short-Term Bond |
| 0.52 | PIMCO | VIT Total Return Portfolio | Intermediate Core-Plus Bond |
| 0.52 | Templeton | Global Bond VIP Fund | Global Bond |
| 0.53 | American Funds® | IS International Fund SM | Foreign Large Growth |
| 0.55 | American Funds® | IS International Growth and Income Fund SM | Foreign Large Blend |
| 0.56 | BlackRock | High Yield V.I. Fund | High Yield Bond |
| 0.57 | American Funds® | IS New World Fund SM | Diversified Emerging Mkts |

★ Eligible for an optional living benefit.

Pacific Life Fund Advisors LLC (PLFA), a wholly owned subsidiary of Pacific Life Insurance Company, is the investment adviser to the Pacific Select Fund (PSF). PLFA directly manages the PSF funds-of-funds.

| Net Fund Expense (%) | Money Manager | Fund Name | Morningstar Category |
|----------------------|---------------------------|---|----------------------------------|
| 0.59 | PLFA | ESG Diversified Growth | Moderately Aggressive Allocation |
| 0.60 | Fidelity® | VIP Contrafund® | Large Growth |
| ★ 0.62 | Janus Henderson | VIT Balanced Portfolio | Moderate Allocation |
| ★ 0.62 | PLFA | ESG Diversified | Moderate Allocation |
| 0.63 | Fidelity® | VIP Growth Opportunities Portfolio | Large Growth |
| 0.64 | Fidelity® | VIP Energy Portfolio | Equity Energy |
| 0.64 | Fidelity® | VIP Value Strategies Portfolio | Mid-Cap Value |
| 0.65 | American Funds® | IS Managed Risk Asset Allocation Fund SM | Moderate Allocation |
| 0.65 | Franklin | Rising Dividends VIP Fund | Large Blend |
| 0.66 | Fidelity® | VIP Consumer Discretionary Portfolio | Consumer Cyclical |
| 0.66 | Franklin | Small Cap Value VIP Fund | Small Value |
| 0.67 | BlackRock | Equity Dividend V.I. Fund | Large Value |
| 0.69 | Franklin | Mutual Shares VIP Fund | Aggressive Allocation |
| 0.69 | MFS® | VIT Value Series | Large Value |
| ★ 0.70 | JPMorgan | Hedged Equity Portfolio | Options Based |
| 0.71 | Goldman Sachs | VIT Large Cap Value Fund | Large Value |
| 0.71 | Invesco® | V.I. Nasdaq 100 Buffer Funds ¹ | Options Based |
| 0.71 | Invesco® | V.I. S&P 500 Buffer Funds ¹ | Options Based |
| 0.72 | Aristotle Pacific Capital | Floating Rate Income | Bank Loan |
| 0.72 | Goldman Sachs | VIT Trend Driven Allocation Fund | Tactical Allocation |
| 0.72 | Janus Henderson | VIT Enterprise Portfolio | Mid-Cap Growth |
| 0.74 | T. Rowe Price | Equity Income Portfolio | Large Value |
| 0.75 | Goldman Sachs | VIT Strategic Growth Fund | Large Growth |
| 0.75 | T. Rowe Price | Blue Chip Growth Portfolio | Large Growth |
| ★ 0.77 | BlackRock | Global Allocation V.I. Fund | Global Allocation |
| 0.78 | MFS® | VIT Utilities Series | Utilities |
| 0.81 | Franklin | Strategic Income VIP Fund | Multisector Bond |
| 0.84 | Franklin | Small-Mid Cap Growth VIP Fund | Mid-Cap Growth |
| 0.84 | Goldman Sachs | VIT Mid Cap Value Fund | Mid-Cap Blend |
| 0.84 | Templeton | Foreign VIP Fund | Foreign Large Value |
| 0.86 | American Century | VP Mid Cap Value | Mid-Cap Value |
| 0.86 | Invesco | V.I. Discovery Mid Cap Growth Fund | Mid-Cap Growth |
| 0.87 | Invesco | V.I. Main Street Small Cap Fund | Small Blend |
| 0.87 | MFS® | VIT New Discovery Series | Small Growth |
| ★ 0.88 | Invesco | V.I. Balanced-Risk Allocation Fund | Tactical Allocation |
| 0.88 | MFS® | VIT International Growth Portfolio | Foreign Large Growth |
| 0.89 | Invesco | V.I. American Value Fund | Mid-Cap Value |
| 0.89 | PIMCO | VIT Emerging Markets Bond Portfolio | Emerging Markets Bond |
| 0.91 | Invesco | V.I. EQV International Equity Fund | Foreign Large Growth |
| 0.92 | Fidelity® | VIP Emerging Markets Portfolio | Diversified Emerging Mkts |
| 0.94 | T. Rowe Price | Health Sciences Portfolio | Health |
| 0.98 | Invesco | V.I. Technology Fund | Technology |
| 1.00 | Invesco Oppenheimer | V.I. International Growth Fund | Foreign Large Growth |
| 1.13 | PIMCO | VIT Long-Term U.S. Government Portfolio | Long Government |

★ Eligible for an optional living benefit.

¹Invesco® V.I. Defined Outcome Funds are not available in New York. To learn more about Invesco® V.I. Defined Outcome Funds, options and availability, please visit <http://www.Invesco.com/Defined-Outcome-I> for more information.

To learn more about the investment options available with Pacific Advisory Variable Annuity, contact your financial professional or visit PacificLife.com.

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The value of the variable investment options will fluctuate so that shares, when redeemed, may be worth more or less than the original cost.

Annuity withdrawals and other distributions of taxable amounts, including death benefit payouts, will be subject to ordinary income tax. For nonqualified contracts, an additional 3.8% federal tax may apply on net investment income. If withdrawals and other distributions are taken prior to age 59½, an additional 10% federal income tax may apply. A withdrawal charge may apply. Withdrawals will reduce the contract value and the value of the death benefit, and also may reduce the value of any optional benefits.

Although some funds may have names or investment goals that resemble retail mutual funds managed by the same money manager, these funds may not have the same underlying holdings or performance as the retail mutual funds. Investment results may be higher or lower.

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The home office for Pacific Life & Annuity Company is located in Phoenix, Arizona. The home office for Pacific Life Insurance Company is located in Omaha, Nebraska.

Contract Form Series: ICC20:10-1040

Rider Series: ICC20:20-1040, ICC21:20-1050, ICC21:20-1051

State variations to contract form and rider series may apply.

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